

Middle Georgia



Connecting Talent with Opportunity
A proud partner of the American JobCenter network

**November 17, 2017 Youth
Bidder's Conference**
**Presenter: Teria Coleman, Youth Service
Specialist**

www.mgwib.com



Housekeeping



Agenda



- Welcome and Introductions
 - Name and Organizations
- Background
 - Discuss Target Population and Service Area
- RFP Process
- RFP Content
- Questions and Answers





Welcome and Introductions



Who We Serve?

Middle Georgia Consortium Inc.

The Middle Georgia Consortium, Inc. is the Workforce Innovation and Opportunity Act (WIOA) grant administrator for the Executive Committee of Local Elected Officials (LEOs) and the local area business-led Middle Georgia Workforce Development Board (MGWDB). Baldwin County government serves as our fiscal agent and receives federal funding to support workforce development in our local area which includes Baldwin, Crawford, Houston, Jones, Monroe, Peach, Pulaski, Putnam, Twiggs and Wilkinson counties.

The Consortium has been assisting Middle Georgians since 1974 and has successfully helped thousands of individuals receive the education, training and support they need to begin successful careers and secure employment in the labor market.



Who are We?

Middle Georgia Consortium Inc.

We offer services to:

Adults - Persons who receive public assistance, low-income by set WIOA guidelines, who may be unemployed/under employed and/or possess certain barriers to employment.

Dislocated Workers – Persons who are out of work because of a layoff or permanent plant closing.

Displaced Homemaker – Persons who have provided unpaid services to family members in the home.

Workers With Disabilities – Persons who may possess physical or mental limitations to employment.

Veterans – Persons who have served in any branch of the military service and are classified as veterans and active duty service members who are with 180 days of separating and transitioning from active military duty.

Ex-Offenders – Persons who have in the past been subject to any stage of the criminal justice system.

Migrant and Seasonal Farm Workers – Persons who work in the agriculture industry who have experienced chronic unemployment and underemployment.

Youth – Persons who are age 16-24 interested in receiving their GED, post-secondary education, or work experience to help them develop soft skills needed in the work environment.





Background

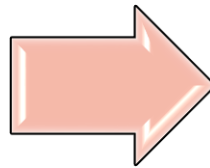


Transition from WIA to WIOA



WIA - Workforce Investment Act of 1998

- Required to use 30% of the youth funding for out-of-school youth (OSY)



WIOA – Workforce Investment and Opportunity Act of 2014

- Required to use 75% of youth funding on OSY



Who are Out-of-School Youth?



1. 16-24 Years Old
2. Youth that have dropped out of high school
3. Youth with a high school diploma
4. Youth with a GED and Basic Skills Deficient
5. Youth that have dropped out of postsecondary education



Examples of Target Populations



- Juvenile Offender
- Aging out of Foster Care
- Public Assistance Recipient
- Pregnant or Parenting Teen
- Runaway or Homeless
- Gang Affiliated
- Refugee
- Disability
- Child of Incarcerated Parent
- High School Graduates
- Migrant Farm Worker
- Native American and Indian
- GED Students
- College Drop-Outs



Service Area



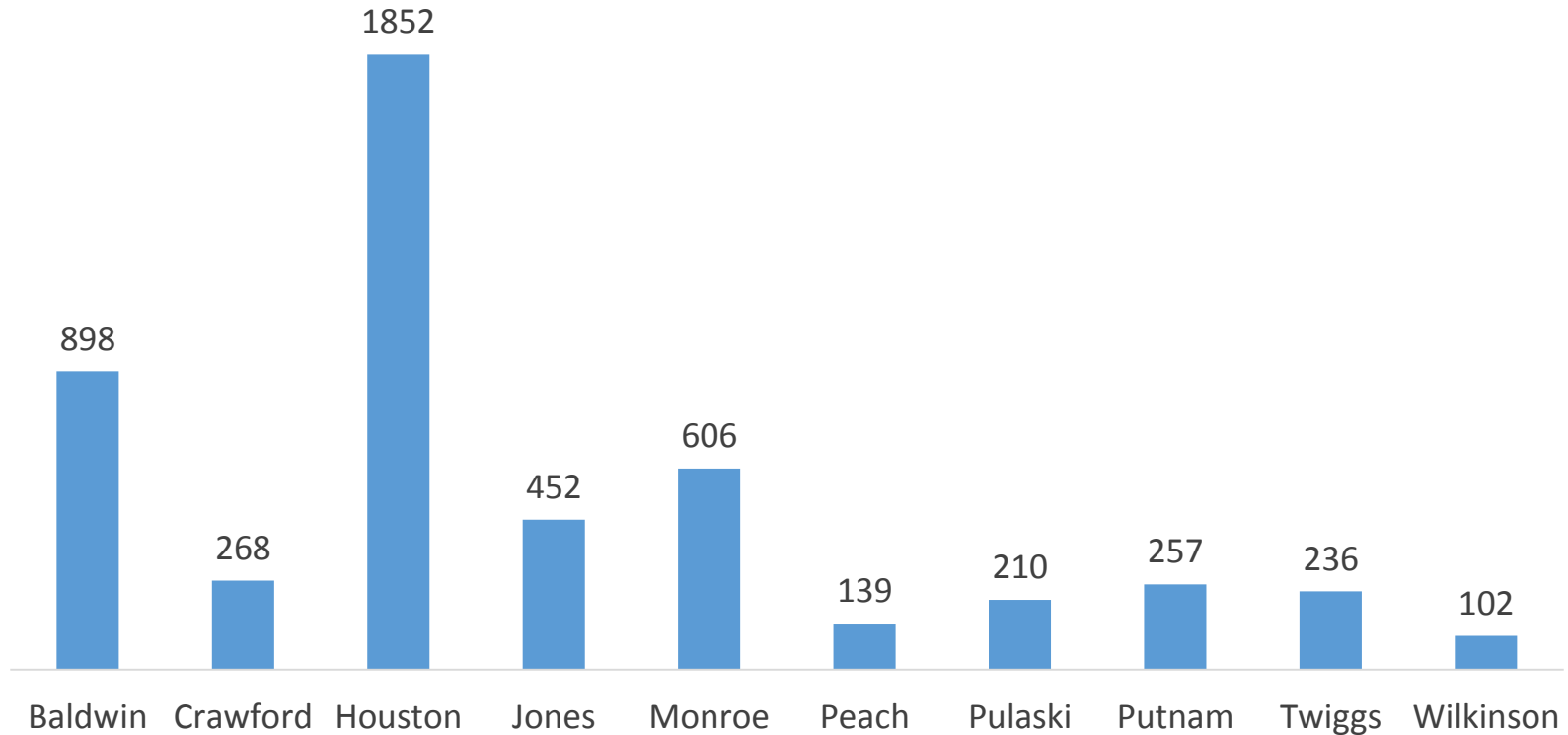
- 10 Counties
- Baldwin, Crawford, Houston, Jones, Monroe, Peach, Pulaski, Putnam, Twiggs and Wilkinson

Note: If a subrecipient responding to this RFP to provide services to one or more counties, the subrecipient must specify which counties and complete the budget summary to include all costs to provide services to the counties identified in the proposal. (Page 24)



All County Total: 5,020

No Educational Attainment 2011-2015



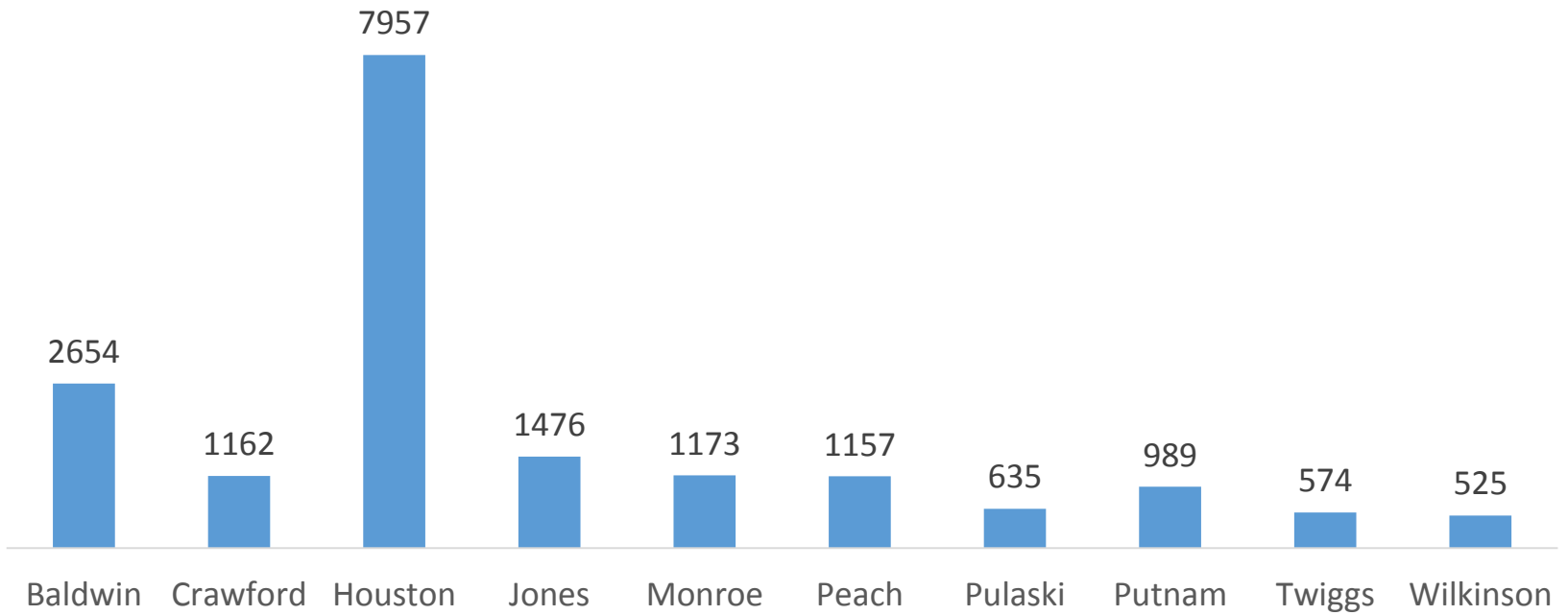
2011-2015; 18-24 years; less than 9th grade and 9th-12th with no diploma

Source: U.S. Census Bureau



All County Total: 18,302

Not Enrolled In School 2011-2015



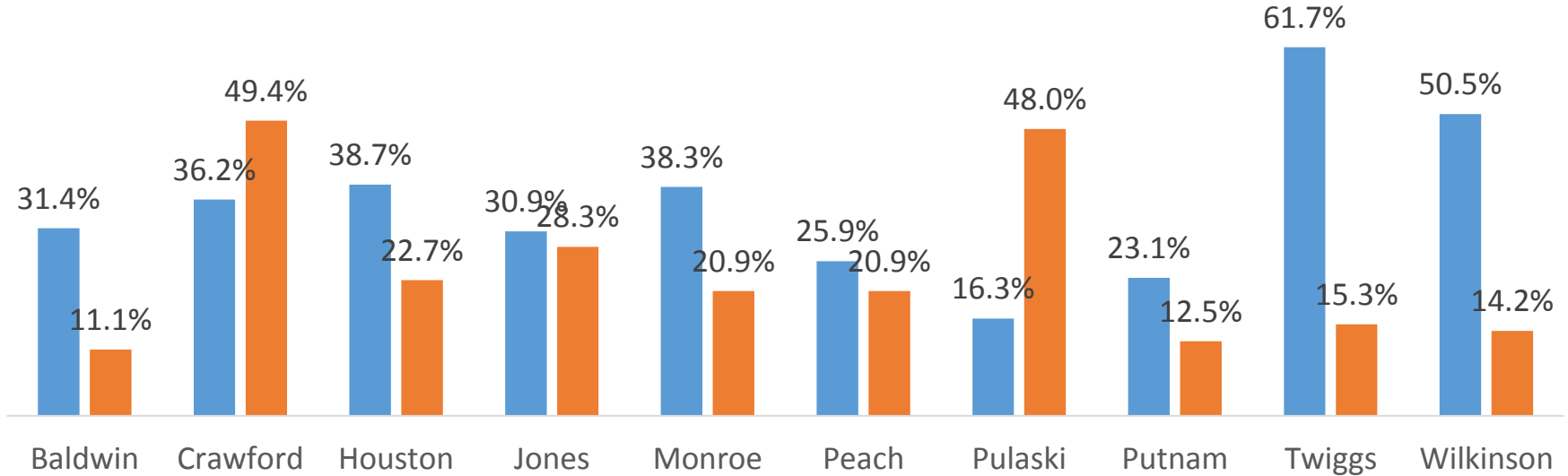
2011-2015; 15-24 years not enrolled at any school (Public and Private)

Source: U.S. Census



Unemployment Rate

■ Age 16-19 ■ Age 20-24



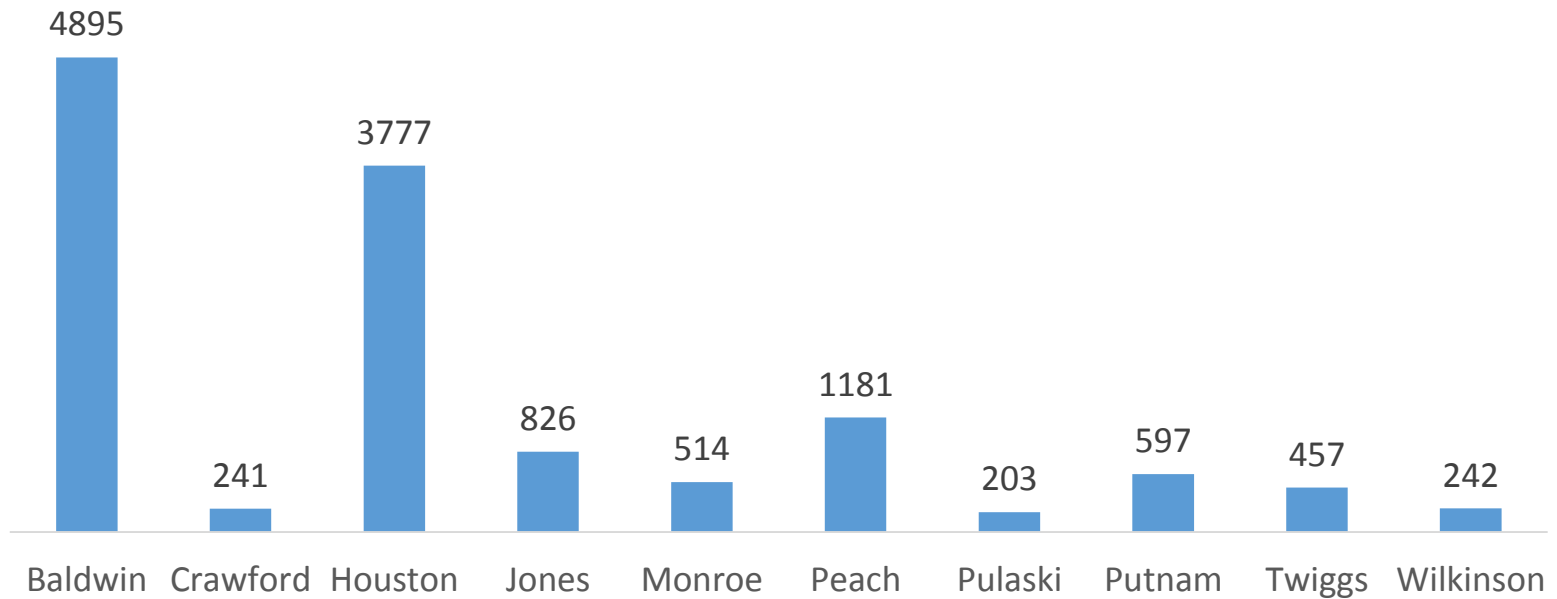
2011-2015 Unemployment rates for 16-24 years (In-School and Out-of-School)

Source: U.S. Census



All County Total: 12,933

Poverty Status



2011-2015; 16-24 years; In-School and Out-of-School at or below the poverty level.

Source: U.S. Census





RFP Process



Timeline

Timeline	
Request for Proposals Issued:	November 8, 2017
Bidders' Conference:	November 17, 2017 at 2:00pm
Deadline for Receipt of Proposals:	Close of Business (5:00pm) December 8, 2017
Approximate Proposal Review Dates:	December 9, 2017 – December 29, 2017
Proposals Approved for Funding:	December 29, 2017
Service Period:	January 15, 2018 – January 18, 2019

Approximate Funds Available: \$485,000



Scoring



Maximum Points 100

- Organizational Overview/Experience (10)
- Financial/Fiscal Accountability (20)
- Capacity (15)
- Partnership & Community (20)
- Programs/Program Outcomes (20)
- Technology, Data & Reporting (15)

In order to be competitive, one must receive a minimum score of 75



Submission



- 5 copies of the proposal; 1 with an original signature
- Submitted in person or by mail to:

By Mail

Middle Georgia Consortium Inc.
P.O. Box 8539
Warner Robins, Ga 31095

In Person

Middle Georgia Consortium Inc.
124 Osigian Blvd., Suite A
Warner Robins, Ga. 31088

- By (5:00 PM) December 8, 2017
- Refer to pages 8 and 9 Part A; Section I; Numbers 4 and 5 for further instructions



Responsiveness Determination



Responsiveness determinations will be made on the following criteria:

- Proposal submitted by deadline, or only one proposal received in a funding category
- Requested number of copies was sent
- Required forms were prepared and submitted
- All narrative sections addressed
- Program will operate within the specified period of performance





RFP Content



RFP Content

Order of RFP

Part A

- Provides background information for the proposer
- Includes how and when to submit the proposal and how it will be evaluated and funded
- Describes the Middle Georgia Consortium WDB Staff's normal working relationships with contractors and standard contract terms
- Describes the types of programs Middle Georgia Consortium is interested in funding

Part B and C

- Contains specific instructions for completing the proposal
- Contains the format in which the proposal should be submitted, questions to be answered and forms to be completed.



RFP Content

Background (Page 7)

The Middle Georgia Consortium (WorkSource Middle Georgia) is requesting proposals for training programs to address the job preparation needs of area out-of-school youth residents eligible for services under the Workforce Innovation and Opportunity Act (WIOA) of 2014.

The Goals of the Workforce Innovation and Opportunity Act

- To increase employment, retention and earnings of participants
- To improve the quality of the workforce
- To reduce welfare dependency, and
- To enhance the productivity of the country as a whole.



RFP Content

Types of Contracts and Payments (Pages 17,18)

- Public or Private Non-profit Organizations
 - cost-reimbursement contract
- Private for-Profit Organizations
 - cost-reimbursement plus fixed fee contract



RFP Content

Service Provider Responsibilities (Page 19)

Coordination of Participant Services

Subrecipient is responsible for:

- OSY program design
- Participant recruitment and selection
- Program orientation
- Filling all training program slots
- Case notes into Georgia Work Ready
- Objective assessment and individualized service strategy (ISS)
- Career Navigation
- Case management
- Counseling
- Placement into employment or advanced training
- Coordination with other agencies and programs with both eligible and non-eligible applicants



RFP Content

Performance Standards (Page 25)

- Placement in Education/Training or Unsubsidized Employment 2nd Qtr after Exit, 71%
- Placement in Education/Training or Unsubsidized Employment 4th Qtr after Exit, 76%
- Credential Attainment, 84.5%
- Employer Retention 2nd and 4th Qtrs After Exit (Not Yet Negotiated)
- Repeat Business Customer (Not Yet Negotiated)



RFP Content

14 Youth Elements (Page 29)

Expectation: Expose OSY to as many of the 14 elements as appropriate

1. Tutoring and Study Skills Training, Instruction, and Dropout Prevention
2. Alternative Secondary School and Dropout Recovery Services
3. Paid and Unpaid Work Experience
4. Occupational Skills Training
5. Education Offered with Workforce Preparation
6. Leadership Development Opportunities
7. Supportive Services
8. Adult Mentoring (not less than 12 months)
9. Follow-up Services (not less than 12 months)
10. Comprehensive Guidance and Counseling
11. Financial Literacy Education
12. Entrepreneurial Skills Training
13. Labor Market and Employment Information
14. Post-secondary Preparation and Transition Activities



RFP Content

Services Requested (Page 35)

- Counties To Provide Service
- Outreach And Recruitment
- Intake And Eligibility Documentation
- Orientation
- Assessment
- Referrals
- Individual Service Strategy (ISS) Development
- Case Management
- Participant File / Records Requirements
- Training Progression Requirements
- GED Examinations
- Participant Tracking
- Work Experience
- Work Readiness Curriculum
- Job Search / Job Placement
- Post-Secondary Education Assistance
- Transportation
- Follow-Up Services
- Staffing & Duties



RFP Content

Budget and Cost Analysis (Page 43)

1. Line Item Justification

- Operational Costs
- Personnel Costs
- Equipment Costs
- Miscellaneous Costs
- Participant Costs
 - ~GED Examination Fee
 - ~Tuition Costs
 - ~Work Experience
 - ~Support Services
 - ~Incentive Payments

2. Profit Justification

3. Goods or Services Provided At No Cost to the Program



RFP Content

Attachments (Pages 48-110)

- Questions will be addressed during Q&A





Questions and Answers



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